



American Chamber News

THE OFFICIAL NEWSLETTER OF THE AMERICAN CHAMBER OF COMMERCE IN NORWAY

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AMCHAM NORWAY WELCOMES NEW MEMBERS:

PATRON:



CORPORATE:

Advokatfirma Selmer
Alfa Quality Moving
Ask Mr. Cruise
Avis
Føyen Advokatfirma
Islandsbanki
Norse Solutions
Sara Lee
Stolt Offshore
The Performance Group

New member profiles can be found on
pages 7 – 8.

Members Welcome New Chairman

André Demarest becomes new Interim AmCham Chairman as outgoing Chairman John Ustas is relocated to India



André V. Demarest, AmCham Interim Chairman

US Ambassador John D. Ong welcomed American Chamber members with open arms as all gathered at the Ambassador's residence on September 8th. A now established annual event, this reception is often utilized as an opportunity for both the Ambassador and the Chamber's Chairman to address US-Norway business issues and challenges.

Just ahead of the Ambassador's reception this year, the Chamber learned that sitting Chairman John Ustas was suddenly called upon by Coca-Cola to relocate from Norway to lead Coca-Cola India's bottling operations. During John's chairmanship of the Chamber, which began in March 2004, the organization grew considerably in both size and scope. One of John's greatest attributes as Chairman was

his ability to help other leaders understand the added value that active membership could garner – through both networking and collaboration on issues affecting business. He was consistently flanked by his Coca-Cola colleagues and business partners at Chamber events. John will be sincerely missed by Chamber staff, members and fellow members of the board. Upon learning of John's imminent

Continued on page 3

IT Committee Established

A new IT Committee has been established to support AmCham IT member company interests within the Norwegian marketplace and to aid in development and delivery of member opinions to appropriate law makers and decision makers. Committee activities include planning an annual IT event and ongoing

development of common policy positions. Members of the AmCham IT Committee include representatives of Ericsson, Intergraph Norge, Microsoft Norge, and the US Embassy. Ms. Charlotte Berge is the group's Chairwoman. Please contact the Chamber for further information. ★



American Chamber Events - 2006

JANUARY						
M	T	W	T	F	S	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

FEBRUARY						
M	T	W	T	F	S	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					

MARCH						
M	T	W	T	F	S	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

APRIL						
M	T	W	T	F	S	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

MAY						
M	T	W	T	F	S	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

JUNE						
M	T	W	T	F	S	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

Event Legend	
	Scheduled Event
	Tentative Date

Jan 5 – Business After-Hours (BAH)

Feb 2 – OSAC – CEO Security

Feb 16 – Power Lunch – IPR

Mar 2 – Business After-Hours (BAH)

Mar 13 – Business Cocktail Reception (Stavanger)

Mar 16 – AGM – Ambassador Whitney

Apr 6 – Power Luncheon

May 4 – Business After-Hours

Jun 15 – Power Luncheon

Aug – Golf Tournament

Sep – Ambassador's Reception

Oct – Venture Capital Symposium

Nov – Thanksgiving Event

Dec – Christmas Event

Delta Air Lines Winter Fare Promotion to the USA

Booking & ticketing: 24 JAN 06 – 28 FEB 06

Travel: 24 JAN – 31 MAR



Destinations	T class (NOK)
Chicago (CHI)	2550
Minneapolis (MSP)	2500
Washington (WAS)	2390
Seattle (SEA)	2950
San Francisco (SFO)	2950
Los Angeles (LAX)	2950

Delta Reservations: 24 14 87 55

Fares, rules and schedules are subject to change without notice



"Members Welcome New Chairman", Continued from Page 1



US Ambassador Ong receives a gift of thanks from AmCham Managing Director Jason Turflinger

departure, the Chamber's Executive Committee immediately and unanimously elected longtime Chamber Treasurer André V. Demarest to take over as Interim Chairman until the regular Annual General Meeting takes place in March 2006. André is currently the Senior VP of Finance & Administration of member firm Fast Search & Transfer ASA. He has been a dedicated member of the Chamber's Executive Committee and Board since 1997.

These years of enthusiastic service to the Chamber cannot be understated. André has seen numerous board members, directors, and member company representatives come and go. His deep understanding of the Chamber's history and appreciation for its untapped po-

tential enables him to have a clear vision of what the organization can and should do for its members going forward. During his first address as Chairman during the Ambassador's reception, Demarest had the following comments:



"As the Chamber continues to evolve I'd like see member participation taken to another level. What I will be specifically promoting over the coming months is the idea that every member should not only have active contacts with the Chamber but also at least one person who has as a part of his or her job description the responsibility of seeking to fully exploit the possibilities of Chamber membership. All members already have the opportunity to participate in the Chamber's Program and Events committee as well as more industry focused committees, such as Pharmaceutical, IT and Security. Participation in these committees provides you with the opportunity to steer the direction of future Chamber events. So, to the extent you or your colleagues can get more involved,

please follow up with Jason directly for more information. Finally, I'd like to point out that the Chamber in my 8 years with the organization has never been this strong and vibrant. Jason is doing a tremendous job in securing the trend of profitable growth for the organization. As of today, we have over 100 members and we're expecting this number to grow for the foreseeable future. At the same time, we don't want to lose sight of our core mission to serve you so we're looking forward to getting to know you better and to getting your input tonight and over the coming months."

The Committee further elected its own Michael Klem, who enthusiastically agreed, to take on the role of Board Treasurer until at least March '06. As Managing Director of member firm AccountOnIT, Michael is well equipped to oversee the Chamber's modest financial reporting demands . ★



Outgoing AmCham Chairman John Ustas (2003-05)

Embassy Tax Help Available

As a new year arrives we all make resolutions such as losing a few extra pounds or clearing out a closet. But, there is one resolution that most Americans living abroad tend to forget....filing US tax forms. Many folks out there are not aware that U.S. citizens must file yearly, even when living overseas. It doesn't necessarily mean you have to pay taxes there while working and

living here, but you do have to report all worldwide income. Not to worry, because we're lucky to have a volunteer tax assistance program right here in the U.S. embassy in Oslo. This program is free of charge and runs between March and June. The volunteers do their best to answer all your questions and help you fill out tax forms. For further details on this program,

please contact Maureen Logan of the US embassy at 2130 8941 or loganmb@state.gov. We may not be able to help you with those extra pounds or your messy closet, but we'll do our best to help you keep your resolution to Uncle Sam. ★

Contributed by Rafael Vaillant, US Embassy Norway.



2005 Events in Review

Power Lunch: OSAC

January 20



January 20, 2005
Grand Hotel, Oslo

Event sponsored by:

Burson-Marsteller as

Roy Stillman answers a question from the group as Harald Thorpe looks on.

Stavanger Business Cocktail Reception

January 25



January 25, 2005
Victoria Hotel, Stavanger

Event sponsored by:

ExxonMobil

Ambassador John Doyle Ong addresses the participants of the cocktail reception.

Power Lunch: Corporate Governance

February 17



February 17, 2005
Grand Hotel, Oslo

Event sponsored by:



Partner for bedre helse

Ruth Lanser answers a question from the group as Mr. Aasrud looks on.

Annual General Meeting and Dinner

March 15



March 15, 2005
Radisson SAS Scandinavia, Oslo

Event sponsored by:



John Ustas addresses general meeting participants.



2005 Events in Review (continued)

Power Lunch: Crisis Management

April 28



April 28, 2005
Grand Hotel, Oslo

Stein Rømmerud of Coca-Cola Drikker discusses IMCR (Incident Management and Crisis Resolution).

Event sponsored by:



Business Ethics Meeting

June 16



June 16, 2005
Grand Hotel, Oslo

Jan Børgen of Transparency International NO and Gro Nystuen of Petroleum Fund Ethical Council.

Event sponsored by:



Patron Luncheon

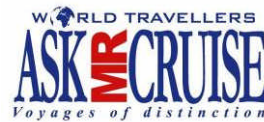
June 18



June 18, 2005
Atlantica, Akershus Pier – Oslo

Kathy and John Ustas with Helle and Michael Klem on board the Atlantica cruise ship.

Event sponsored by:



Søderstrøm Cup Golf Tournament

August 17



August 17, 2005
Miklagard Golf Club, Kløfta

Michael Klem lines up for a putt as others look on.

Event sponsored by:





2005 Events in Review (continued)

Power Lunch: US Congressional Visit

August 18



August 18, 2005
Hummeren Hotel, Stavanger

Event sponsored by:

US Congressmen Ed Pastor (D, Arizona), James Clyburn (D, South Carolina), David L. Hobson (R, Ohio), Marion Berry (D, Arkansas) and Phil Gingrey (R, Georgia) joined by Siv Oftedal of ConocoPhillips and Jason Turflinger (far right)

US Ambassadors Reception

September 8



September 8, 2005
Ambassadors Residence, Oslo

Event sponsored by:



Ambassador Ong welcomes the guests to his residence with a warm speech.

Thanksgiving Dinner

November 23



November 23, 2005
Grand Hotel, Oslo

Event sponsored by:



André V. Demarest carves the turkey as Jason Turflinger looks on.

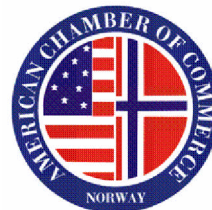
Christmas Open House

December 14



December 14, 2005
AmCham Office, Oslo

Event sponsored by:



Fast Search & Transfer guests.



New Members and Membership Upgrades

Patron Level

Marathon Oil Corporation



www.marathon.com

Key Chamber Representatives:
-Ms. Anna C Hensel, *Manager, External Affairs*
-Mr. Roger D Wilson, *Resident Manager*

MEMBERSHIP UPGRADE. Marathon Oil Company is an integrated energy business and a top-five US oil company with exploration and production activities in several countries. Principal exploration activities are in the United States, the United Kingdom, Angola, Canada, Equatorial Guinea and Norway. Principal development activities are in the United States, the United Kingdom, Equatorial Guinea, Gabon, Ireland, Norway and Russia. Marathon is also pursuing opportunities in north and west Africa, the Middle East and southeast Asia. Marathon Oil Company headquarters is located in Houston, Texas. Through its subsidiary Marathon Petroleum Norge A/S, Marathon is establishing a new core area offshore Norway. In 2003, Marathon's net daily production in Norway averaged 2,000 barrels and condensate and 16 million cubic feet of gas.

Bergesen



www.bergessen.no

Key Chamber Representatives:
- Mr. Jens Ismar, *Director*
- Mr. Jan Håkon Pettersen, *CEO*

NEW PATRON MEMBER. Bergesen d.y. ASA was founded in 1935 and during the last decades has prospered to become one of the world's leading and most solid shipping companies. Today, Bergesen is a part of the Bergesen Worldwide Group, one of the world's largest ship owning groups. They are the world's largest owner/ operator of gas carriers and the market leader in larger gas carriers. They are also a leading player within the LNG segment of gas transportation and are a specialized player in the market for large dry bulk carriers. The Group employs around 3,500 people globally, whereof around 200 are employed at the company's head office in Oslo. Bergesen has international offices located in France, Japan, USA, The Philippines, India and Latvia.

Scali



www.scali.no

Key Chamber Representatives:
-Mr. Bjørn Skare, *CEO & President*
-Ms. E. Katharina Brøndmo, *Director of Marketing*

NEW PATRON MEMBER. Founded in 1997, Scali is the leading developer of Linux clustering solutions that enable companies to maximize the performance of their Linux datacenters. Hundreds of companies including Goodyear, P&G, Daimler-Chrysler, Lockheed Martin, US Army and Naval Air, Schlumberger and Shell benefit from using Scali's cluster management solutions and MPI libraries. Scali helps these customers fully leverage their Linux datacenter investments, respond quickly to evolving business requirements, lower IT costs and reduce datacenter complexity. The company is headquartered in Marlborough, Massachusetts with research and development in Oslo Norway and sales offices throughout Europe and

American Express Business Travel



www.amex.no

Key Chamber Representatives:
- Mr. Jan Steinnes, *Director Oslo Region*
- Mr. Trond Asmyr, *General Manager*

NEW PATRON MEMBER. American Express Business Travel, a division of the American Express Company, is dedicated to helping its customers realize the greatest possible value from their investment in travel through increased cost savings, outstanding customer service and greater spend control. For small businesses, medium-sized enterprises and multinational corporations, American Express Business Travel provides a combination of industry-leading booking technology, travel management consulting expertise, strategic sourcing and supplier negotiation support and customer service available around the world, around the clock, online and offline.

Wyeth



www.wyeth.no

Key Chamber Representative:
- Mr. Torfinn Hansen, *Country Manager*

NEW PATRON MEMBER. Wyeth is one of the world's largest research-based pharmaceutical and consumer health care product companies. It is a leader in the discovery, development, manufacturing, and marketing of pharmaceuticals, biotechnology products, vaccines and non-prescription. They have over 50,000 employees worldwide. Research and development of new medications and vaccines are the main areas of operations and Wyeth invests more than 10 billion Norwegian crowns in new development. Today, Wyeth employs 43 people between their administrative office in Oslo and an information division. The organization has nationwide contact with hospitals and research facilities and through modern technology, the head offices are able to stay in direct contact with them.



New Corporate Level Members

Advokatfirma Selmer



www.selmer.no

Key Chamber Representative:
- Mr. Helge L. Nordtorp, Manager

Industry: Business Services
(Legal)

Alfa Quality Moving

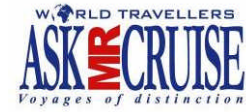


www.alfamoving.no

Key Chamber Representative:
- Ms. Anne Helene Røkke, Managing Director

Industry: Shipping, Delivery

Ask Mr. Cruise



www.askmrcruise.no

Key Chamber Representative:
- Mr. Peter Tonn, Director

Industry: Travel

Avis Bilutleie



We try harder.

www.avis.no

Key Chamber Representative:
- Mr. Espen Dyb Løvold, Marketing Director

Industry: Travel

Stolt Offshore



www.stoltoffshore.com

Key Chamber Representative:
- Mr. Øyvind Mikaelson, Managing Director

Industry: Energy

Føyen Advokatfirma



www.foyen.no

Key Chamber Representative:
- Mr. Arve Føyen, Partner

Industry: Business Services
(Legal)

Islandsbanki



www.isb.is

Key Chamber Representative:
- Mr. Bjørn Richard Johansen, Director of International Communication and Public Affairs

Industry: Financial

Norse Solutions



www.norse-solutions.com

Key Chamber Representative:
- Mr. Arne Peder Blix, CEO

Industry: IT & Communications

Sara Lee



www.saralee.com

Key Chamber Representative:
- Mr. Ulf Stensland, Sales Director, Norway

Industry: Household, Personal Products

The Performance Group



www.tpg.no

Key Chamber Representative:
- Ms. Susan McDonald Bekkmo, Consultant

Industry: Business Services

The American Chamber of Commerce in Norway

-Developing Norwegian-American business relations since 1958.

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